



**2020 MERCHANDISE VENDOR APPLICATION**  
**(Period Encampment Vendors, Please See “Period Vendor Application”)**

Please complete this application and submit with appropriate fees **NO LATER THAN FRIDAY, MARCH 13, 2020**, to City of Hampton, Department of Parks, Recreation & Leisure Services, ATT: BLACKBEARD FESTIVAL, 413 W. Mercury Blvd., Hampton, VA 23666; or by email to [specialevents@hampton.gov](mailto:specialevents@hampton.gov); or fax to 757.727.8313.

Mastercard and VISA accepted in person only, at City Hall, 22 Lincoln Street/5<sup>th</sup> Floor, Hampton, VA 23669.  
 Questions? Call (757) 727-8311.

**Please Note: Vendors who participated in last year’s festival may DEDUCT \$50 FROM THEIR 2020 FEES with our thanks and appreciation for your loyalty and support.**

VENDING CATEGORY SELECTION AND FEES				
(Check One Category)	Category	Description All Spaces Include Electric, if Needed (Limited in Some Areas)	Fee	Fee Paid:
	Arts & Crafts Vendor	10’x10’ Single Booth Space	\$200 (-\$50*)	
		20’x10’ Double Booth Space	\$400 (-\$50*)	
	Merchandise Vendor	10’x10’ Single Booth Space	\$200 (-\$50*)	
		20’x10’ Double Booth Space	\$400 (-\$50*)	
	Children’s Area Arts & Crafts Vendor	10’x10’ Single Booth Space	\$200 (-\$50*)	
		20’x10’ Double Booth Space	\$400 (-\$50*)	
	Children’s Area Merchandise Vendor	10’x10’ Single Booth Space	\$200 (-\$50*)	
		20’x10’ Double Booth Space	\$400 (-\$50*)	
n/a	Food Vendor	(See Food Vending Application)	n/a	n/a
n/a	Period Encampment Vendor	(See Period Vendor Application)	n/a	n/a
n/a	Sponsor	(See Sponsor Application)	n/a	n/a
n/a	Non-Profit Exhibitor Booth	(Not Available for This Festival)	n/a	n/a

BUSINESS AND CONTACT INFORMATION	
Business Name:	
Contact Person:	
Mailing Address:	
Phone(s):	
Email Address:	
Type of Business (Corporation, Proprietorship, etc.):	
Tax ID Number or SS#:	

**BOOTH INFORMATION**

Will You Bring a 10'x10' Tent for Your Booth? Or Tables/Chairs Only?	
Is Electricity Required to Operate Your Booth? If so, list all Appliances and Needs:	
List of All Merchandise/Types and Price Ranges (i.e., Earrings, \$1-\$12, etc.):	
Please List Any Special Accommodations Needed:	

**AGREEMENT**

This Agreement is made and entered into by and between the City of Hampton, Virginia, a municipal corporation of the Commonwealth of Virginia and the Vendor. This contract shall commence for The Blackbeard Pirate Festival only, May 30 & 31, 2020, and including any rain dates announced by the City.

Vendor shall provide merchandise items for purchase at the designated event as described in the application, in accordance with the terms and provisions of this Agreement. In consideration of these mutual promises and covenants, Vendor agrees to pay the City a vendor fee as designated and the City agrees to permit Vendor to in consideration of the mutual promises and covenants outlined below.

**Vendor Selection and Placement**

Criteria for admission is based on how the applicant meets Event standards, including how well the merchandise relates to the theme of the Event, the type and quality of the merchandise, and on the Vendor's overall potential for making a positive addition to the Event. **Preferred Vendors will offer unique, one-of-a-kind, hand-made, theme-related merchandise, although other theme-related merchandise will be considered.** All applications are reviewed and compared following the application deadline, and decisions are made based on criteria above as well as the type, quantity, and quality of Vendors who apply. Available space and logistical concerns are also considered. **Decisions of Event Staff are final.**

Event Staff will assign Vendor, if selected, to booth spaces in the **Event Staff's sole discretion**. **Vendor may not request a specific booth site, and site plans may vary from prior years**. Overall booth space will be approximately 10'x10', and Vendor must bring all tables, chairs, canopies, and other equipment needed for its space. **Event Staff reserves the right to change space assignments if deemed necessary, and to limit the size/type of equipment allowed**. Vendor must be prepared with sufficient inventory to display for the duration of the Event and must preside over its booth. Event Staff will not booth-sit for any reason, and cannot assist with booth set-up; Vendors are strongly urged to bring additional help as needed for assistance. The City of Hampton is not responsible for any loss, theft, or damage. The City does not guarantee the Vendor will make a certain number of sales or amount of profit through its participation in the Event.

## Terms and Conditions

An application is a commitment to show when accepted by the Event Staff. Vendor shall not assign its rights and duties under this Agreement without prior, written consent from an authorized representative of the City of Hampton.

Vendor must maintain booth and surrounding area in a neat and professional manner with regard to **appearance**. Vendor is **required to mark** with bright colors any wires/ropes extending from area. Vendors providing their own tents must provide the **required fire extinguisher**, minimum of a 2A 10-B.C. portable unit. **All tents shall be anchored to withstand the elements of weather and collapse**. Combustible materials shall not be located in any tent. Vendor is required to have area accessible or to make appropriate **accommodations** for patrons with disabilities.

Failure of accepted Vendors to display the **type of items** described in the application will result in automatic dismissal from the Event without refund. Event Staff reserves the right to review all displays throughout the Event to ensure all regulations are being followed, and to refuse any items considered **unsuitable or inappropriate**. The following are prohibited:

- Consumption or possession of alcohol or controlled substances in Park;
- Dirty or unkempt booth or employees including any health department violations;
- Language or behavior not appropriate for a family Event;
- Weapons, or items which can be classified as weapons;
- Pets within the festival area (documented service animals only); and,
- Other violation of the Rules and Regulations provided.

Fundraising, donation jars, 'hawking,' cash raffles, and other forms of soliciting monetary contributions from the public, whether on behalf of causes and charities directly or through third parties, are not permitted during special events and festivals without prior, written consent from the Department of Parks, Recreation & Leisure Services.

There is no **rain site or rain date**. Event will remain open unless the City of Hampton determines the conditions to be severe. Vendors should come prepared with suitable materials to protect their merchandise. **No refunds will be issued due to weather**. **Vendors are expected to remain operational, with booths manned and intact, during all festival hours**; early booth break-down (and/or break-down prior to announcements in the instance of inclement weather or other early shut-down) is not permitted and will jeopardize future participation in all City of Hampton festivals and events.

Each Vendor is responsible for applicable **sales tax**. Virginia State Tax on Merchandise is 6.5%. Contact the Virginia Department of Taxation at 804.367.8037 for forms and information, or the City of Hampton's Commissioner of Revenue's Office at 757.727.6700.

Vendor shall **comply** with all federal, state, and local statutes, ordinances, and regulations now in effect or hereafter adopted in the performance of its work. Vendor represents that it possesses all necessary **license and permits** required to conduct its business and will acquire any additional license and permits necessary for performance of this contract prior to the initiation of work. Vendor shall at all times observe all **safety** measures necessary.

In the event that Vendor shall for any reason or through any cause be in **default** of the terms of this contract, the City may give Contractor written notice of such default by certified mail/return receipt requested at the address set forth on application. Vendor shall have ten (10) days from the date such notice is mailed to cure the default. Upon Vendor's failure to cure the default, the City may immediately cancel and terminate this contract as of the mailing date of the default notice. The City may immediately cancel and terminate this Agreement in the event of a violation of law, or safety, or health standards and regulations. Any and all disputes related to breach, termination, or any dispute arising out of this Agreement shall be maintained in the appropriate court of competent jurisdiction in the City of Hampton.

It is understood and agreed that the Vendor hereby assumes the entire responsibility and liability for any and all damages to persons or property by or resulting from or arising out of any act or omission on the part of the Vendor, its agents or employees under or in connections with this Agreement or the performance or failure to perform any work required by this Agreement. Vendor agrees to indemnify and **hold harmless** the City and its agents, volunteers, servants, employees and officials from and against any and all claims, losses or expenses, including reasonable attorney's fees and suits due to, arising out of, or in connection with (a) any and all such damages, real or alleged, (b) the violation of any law applicable to this Agreement, and (c) the performance of the work by the Vendor or those for whom Vendor is legally liable. Upon written demand by the City, Contractor shall assume and defend at Vendor's sole expense any and all such suits or defense of claims made against the City, its agents, volunteers, servants, employees or officials. Vendor and Vendor's representatives agree to hold harmless the City of Hampton, its directors, agents, employees and volunteers from any and all liability from injury, property damage or loss, which may arise in connection with participation. Additionally, Vendor understands that if the event is canceled due to inclement or hazardous weather, no refund will be used after acceptance and no credit will be given toward future events.

By signing below, Vendor agrees, on behalf of themselves as well as all those who represent Vendor (employees, booth volunteers, etc.), that the information provided in the application is true and correct, that Vendor understands the rules, terms and conditions contained in this Agreement, and that Vendor's failure to adhere to these rules and regulations may result in the termination of participation in this Event and future events.

As evidence of agreement to the terms and conditions set forth herein, the parties affix their authorized signatures below:

\_\_\_\_\_  
Signature of Vendor

\_\_\_\_\_  
Signature, City of Hampton Representative

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

